#### MADHAV INSTITUT (A Govt. Aided UGC Auto Near Gola Ka

### MADHAV INSTITUTE OF TECHNOLOGY & SCIENCE GWALIOR

(A Govt. Aided UGC Autonomous & NAAC Accredited Institute, Affiliated to R.G.P.V. Bhopal)
Near Gola Ka Mandir, Gwalior-474005; www.mitsgwalior.in

## Department of Management Minutes of Meeting: Board of Studies (BoS) for MBA

Date: 28/10/2022

The Meeting of Board of Studies (BoS) for MBA two year programme in Department of Management was held on 28th October, 2022 (02:00 P.M. onwards) through online method (Google meet link: https://meet.google.com/nsr-wuyy-bkn?hs=151). Following members are in BOS:

1. Prof. Manish Kumar Sagar, Professor & Head, Department of Management, MITS Gwalior

Chairman

2. Dr. Umesh Holani, Professor,

External Member

Department of Management Studies, Jiwaji University, Gwalior (Nominee from Jiwaji University, Gwalior)

External Member

3. Prof. Anand Kumar Jaiswal, Professor, IIM –Ahmedabad

External Member

4. Prof. Rajendra Sahu, Professor, Department of Management, ABV-IIITM, Gwalior- 474015. External Member

5. Ms. Neetu Jain, General Manager,

External Member

SKF India Ltd., Bangalore (Representative from Industry)

Member

6. Mr. Trilok Pratap Singh, Assistant Professor, Department of Management, MITS Gwalior

Member

7. Dr. Monica C. Bhadoriya, Assistant Professor, Department of Management, MITS Gwalior

Member

8. Mr. Ashvini Kumar Shrivastava, Assistant Professor,
Department of Management, MITS Gwalior

Member

9. Ms. Pooja Saikia, Assistant Professor,

Department of Management, MITS Gwalior

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10. Ms. Riya Goyal, MBA Student Representative

11. Mr. Kapil Sharma, MBA Student Representative

Dr. Umesh Holani, Professor, Prof. Anand Kumar Jaiswal and Ms. Neetu Jain were absent during meeting.

The following points were discussed in the meeting:

Item 1: To confirm the minutes of previous BoS meeting held in the month of December 2021
 The minutes of previous BoS Meeting were summarized.

 Item 2: To propose the scheme structure of MBA III Semester with the provision of Departmental Electives for the batch admitted in 2021-22.
 ★ The scheme structure of MBA III Semester (batch admitted in 2021-22) is to be proposed same as the one approved by the BoS in December 2021
 Item 3: To propose the syllabi for all Departmental Core (DC) Courses of MBA III Semester (for batch admitted in 2021-22) under the flexible curriculum along with their COs
 ★ The syllabi of all DCs of MBA III Semester (batch admitted in 2021-22) are to be proposed same as those approved by the BoS in December 2021

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| Item 4: | To prepare and finalize the syllabi of courses to be offered (for batch admitted'in 2021-22) under Departmental Elective (DE) courses for MBA III Semester along with their COs  The syllabi for all Departmental Elective (DE) Courses of MBA III Semester (for batches admitted in 2021-22) under the flexible curriculum along with their COs are to be proposed same as those approved by the BoS in December 2021   |
|---------|--|
| Item 5: | <ul> <li>To prepare and finalize the syllabus of courses to be offered (for batch admitted in 2021-22) under MAC (Mandatory Audit Course) for MBA III Semester along with its COs</li> <li>The syllabus of Mandatory Audit Course (non-credit course) for MBA III Semester along with the COs under the flexible curriculum (Batch admitted in 2021-22) is to be proposed same as the one approved by the BoS in December 2021</li> </ul>  |
| Item 6: | <ul> <li>To review, prepare, finalize and recommend the scheme structure of MBA I Semester (Batch admitted in 2022-23).</li> <li>The scheme structure of MBA I Semester (batch admitted in 2022-23) were reviewed, approved and recommended by the BoS for the approval of Academic Council. [Scheme Structure for the same is attached in Annexure-1]</li> </ul>  |
| Item 7: | <ul> <li>To review, prepare, finalize and recommend the syllabus for all Departmental Core (DC) Courses of MBA I Semester (for batch admitted in 2022-23) under the flexible curriculum along with their COs</li> <li>The syllabi of all DCs of MBA I Semester (batch admitted in 2022-23) were reviewed, approved and recommended by the BoS for the approval of Academic Council. [Syllabi of courses for the same is attached in Annexure-3]</li> </ul>   |
| Item 8: | <ul> <li>To propose the list of courses to be offered under Departmental Elective (DE) courses for MBA (for batch admitted in 2022-23).</li> <li>The list of DEs to be offered for MBA (batch admitted in 2022-23) was reviewed, approved and recommended by the BoS for the approval of Academic Council [List of courses for the same is attached in Annexure-2]</li> </ul>  |
| Item 9: | <ul> <li>To review, prepare, finalize and recommend the syllabus for MAC (Mandatory Audit Course) of MBA I Semester (for batch admitted in 2022-23) under the flexible curriculum along with its COs</li> <li>The syllabus of Mandatory Audit Course (non-credit course) for MBA I Semester along with the COs under the flexible curriculum (Batch admitted in 2022-23) was reviewed, approved and recommended by the BoS for the approval of Academic Council. [Syllabus for MAC Courses of MBA I Semester is attached in Annexure-4]</li> </ul> |

The BoS was finished with vote of thanks to all present members.

(Ms. Kiya Goyal) Member

(Mr. Ashvini K. Shrivastava) Member

(Online present) (Prof. Rajendra Sahu) Member (Mr. Kapil Sharma) Member

(Dr. Monica C. Bhadoriya) Member

> M.I.T.S GWALIOR

(Ms. Pooja Saikia) Member

(Dr. Trilok Pratap Singh) Member

(Prof. Manish Kumar Sagar)

Chairman

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#### **COURSE SCHEME & SYLLABUS**

FOR

MASTER OF BUSINESS ADMINISTRATION PROGRAM (Effective from Session 2022-23)

#### Programme Outline

1. MBA program is of two years' duration divided into four semesters.

2. The program consists of Departmental Core courses(DCs) along with six Departmental Electives (DEs), minor and major internship/project having credits and Mandatory Audit Courses (MAC) which are non-credit courses. Summary as follows:

| S. No. | Course Category          | Credits |
|--------|--------------------------|---------|
| 1      | DC                       | 51      |
| 2      | DE                       | 18      |
| 3      | Minor Internship/Project | 04      |
| 4      | Major Internship/Project | 12      |
|        | Total Credits            | 85      |

| S. No. | No. Semester |    |  |  |  |  |
|--------|--------------|----|--|--|--|--|
| 1      | Semester 1   | 21 |  |  |  |  |
| 2      | Semester 2   | 21 |  |  |  |  |
| 3      | Semester 3   | 25 |  |  |  |  |
| 4      | Semester 4   | 18 |  |  |  |  |

- 3. In first three semesters, students will have to pass one Mandatory Audit Course (MAC) apart from the DCs & DEs. Department will conduct lectures in blended mode for MAC. In the I Semester, resultwill be provided by the department to the Examination Cell on the basis of continuous evaluation to include these grades in the final mark sheets.
- 4. At the end of the II Semester, the student will undergo Summer Internship/Minor Project of 6-8 weeks' duration in a professional organization. After completion of the Summer Internship/Minor Project, the student will present a report and face a viva-voce for evaluation in III Semester.
- 5. From II semester onwards, each student has to opt for electives from the available buckets of DEs.
- 6. While choosing electives, students will be mentored and they will fill a form with their final electives well in advance before starting of respectivesemesters.
- 7. At the end of the fourth semester, there will be full time Internship/ Major Project of 18-24 weeks based on business research in connection with any reputed organization along with DEs which will run through SWAYAM / NPTEL /MOOC/ COURSERA based learning platform (with credit transfer facility).
- 8. The students will be evaluated on the basis of Mid Semester Exams, Quiz and Assignment (40% weightage), Personality Overview (10% weightage) and End Semester Examination (50% weightage). In the case of MOOCs, the students will be evaluated on the basis of End Exam (75% weightage) and assignment (25% weightage).
- 9. Contact hours per week consist of L: Lecture, T: Tutorial, P: Practical



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#### Master of Business Administration (MBA) (2 Year Program) (Semester – I) For botch admitted in Academic Session 2022-23 Scheme of Examination

|        |        |        |  |                       |                         | Maximum M             | arks Allotted       |                       |          |       |                   | Contact |   |         |                      |         |
|--------|--------|--------|--|-----------------------|-------------------------|-----------------------|---------------------|-----------------------|----------|-------|-------------------|---------|---|---------|----------------------|---------|
|        |        |        |  | Theory Slot           |                         |                       | Practical Slot      |                       |          | Total | Hours per<br>week |         | _ | Total   | Mode of<br>Teaching  | Mode of |
| S. No. | Course | _      | Subject Name                                     | End Term Evaluation   |                         | Continuous Evaluation |                     | Continuous Evaluation |          | Marks |                   | T       | P | Credits | (Offline/<br>Online) | Exam.   |
|        |        |        |  | End Sem<br>Assessment | Personality<br>Overview | Mid Sem.<br>Exam      | Quiz/<br>Assignment | Internal              | External |       |                   | 1       |   |         | Ommey                |         |
| 1.     | DC     | 701001 | Principles of<br>Management                      | 50                    | 10                      | 20                    | 20                  | -                     | -        | 100   | 3                 | -       | 0 | 3       | Offline              | PP      |
| 2.     | DC     | 701002 | Organizational<br>Behaviour                      | 50                    | 10                      | 20                    | 20                  | -                     | -        | 100   | 3                 | -       | 0 | 3       | Offline              | PP      |
| 3.     | DC     | 701003 | Business Statistics &<br>Research<br>Methodology | 50                    | 10                      | 20                    | 20                  | -                     | -        | 100   | 3                 | -       | 0 | 3       | Offline              | PP      |
| 4.     | DC     | 701004 | Marketing<br>Management                          | 50                    | 10                      | 20                    | 20                  | -                     | -        | 100   | 3                 | -       | 0 | 3       | Offline              | PP      |
| 5      | DC     | 701005 | Operations<br>Management                         | 50                    | 10                      | 20                    | 20                  | -                     | -        | 100   | 3                 | -       | 0 | 3       | Offline              | PP      |
| 6.     | DC     | 701006 | Accounting and<br>Financial<br>Management        | 50                    | 10                      | 20                    | 20                  | -                     | -        | 100   | 3                 | -       | 0 | 3       | Offline              | PP      |
| 7.     | DC     | 701007 | IT for Managers                                  | 50                    | 10                      | 20                    | 20                  | -                     | -        | 100   | 3                 | -       | 0 | 3       | Offline              | PP      |
|        |        | Tot    | tal  | 350                   | 70                      | 140                   | 140                 | -                     | -        | 700   | 21                | -       | 0 | 21      |                      | -       |
| 8.     | MAC    | MC700: | Business Communication & Skills                  | -                     | 10                      | 20                    | 20                  | 50                    | -        | 100   | -                 | -       | 2 | -       | Blende               | d AO    |

<sup>\*</sup>MAC: Mandatory Audit Course will be compulsory to pass which will be a mandate to award the final degree.

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#### Master of Business Administration (MBA) (2 Year Program) (Semester -II) For botch admitted in Academic Session 2022-2

**Tentative Scheme of Examination** 

|        |                    |        |  |                       |                         | Maximum M             | arks Allotted       |                       |          |       |    | intact<br>urs per |    |         |                      |         |
|--------|--------------------|--------|--|-----------------------|-------------------------|-----------------------|---------------------|-----------------------|----------|-------|----|-------------------|----|---------|----------------------|---------|
|        |                    |        |  | Theory Slot           |                         |                       | Practical Slot      |                       |          | Total |    | eek               | er |         | Mode of<br>Teaching  | Mode of |
| S. No. | Course<br>Category | Code   | Subject Name                           | End Term Evaluation   |                         | Continuous Evaluation |                     | Continuous Evaluation |          | Marks |    | -                 |    | Credits | (Offline/<br>Online) | Exam.   |
|        |                    |        |  | End Sem<br>Assessment | Personality<br>Overview | Mid Sem.<br>Exam      | Quiz/<br>Assignment | Internal              | External |       | L  | T                 | P  |         | Omme                 |         |
| 1.     | DC                 | 702001 | Human Resource<br>Management           | 50                    | 10                      | 20                    | 20                  | ·                     | -        | 100   | 3  | -                 | 0  | 3       | Offline              | PP      |
| 2.     | DC                 | 702002 | Managerial<br>Economics                | 50                    | 10                      | 20                    | 20                  | -                     | -        | 100   | 3  | -                 | 0  | 3       | Offline              | PP      |
| 3.     | DC                 | 702003 | Technology<br>Management               | 50                    | 10                      | 20                    | 20                  | -                     | -        | 100   | 3  | -                 | 0  | 3       | Offline              | PP      |
| 4.     | DC                 | 702004 | Data Science for<br>Managers           | 50                    | 10                      | 20                    | 20                  | -                     | -        | 100   | 3  | -                 | 0  | 3       | Offline              | PP      |
| 5      | DC                 | 702005 | Business Analytics                     | 50                    | 10                      | 20                    | 20                  | -                     | -        | 100   | 3  | -                 | 0  | 3       | Offline              | PP      |
| 6.     | DC                 | 702006 | Legal Aspects of<br>Business           | 50                    | 10                      | 20                    | 20                  | -                     | -        | 100   | 3  | -                 | 0  | 3       | Offline              | PP      |
| . 7.   | DE                 | DE1    | Departmental<br>Elective-l             | 50                    | 10                      | 20                    | 20                  | -                     | -        | 100   | 3  | -                 | 0  | 3       | Offline              | PP      |
|        |                    | Tot    | al                                     | 350                   | 70                      | 140                   | 140                 | -                     | -        | 700   | 21 | -                 | 0  | 21      |                      | -       |
| 8.     | MAC                | MC7002 | Corporate Governance & Business Ethics | 50                    | 10                      | 20                    | 20                  | -                     | -        | 100   | 2  | -                 | -  | -       | Blende               | d MCQ   |

<sup>\*</sup>MAC: Mandatory Audit Course will be compulsory to pass which will be a mandate to award the final degree.

45-60 Days Internship/Project in any Organization or Industry in summer break just after II semester. Evaluation will be done in III semester by Viva Voice, Presentation with Report Submission and Certification.



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### Master of Business Administration (MBA) (2 Year Program) (Semester – III) For batch admitted in Academic Session 2022-23 Tentative Scheme of Examination

|        |        |         |  |                                | 1                       | Maximum M                            | arks Allotted       |                |          |       | Contact |      | t       |           |                     |         |
|--------|--------|---------|--|--------------------------------|-------------------------|--------------------------------------|---------------------|----------------|----------|-------|---------|------|---------|-----------|---------------------|---------|
|        | Course | Subject |  | Theory Slot                    |                         |                                      |                     | Practical Slot |          | Total | Hou     | rs p | _       | Total     | Mode of<br>Teaching | Mode of |
| S. No. | Course | Code    | Subject Name   | End Term Evaluation Continuous |                         | s Evaluation   Continuous Evaluation |                     |                | Marks    |       |         | _    | Credits | (Offline/ | Exam.               |         |
|        |        |         |  | End Sem<br>Assessment          | Personality<br>Overview | Mid Sem.<br>Exam                     | Quiz/<br>Assignment | Internal       | External |       | L       | T    | P       |           | Online)             |         |
| 1.     | DC .   | 703001  | Project Management   | 50                             | 10                      | 20                                   | 20                  | -              | -        | 100   | 3       | -    | 0       | 3         | Offline             | PP      |
| 2.     | DC     | 703002  | Strategic<br>Management  | 50                             | 10                      | 20                                   | 20                  | -              | -        | 100   | 3       | -    | 0       | 3         | Offline             | PP      |
| 3.     | DC     | 703003  | International<br>Business  | 50                             | 10                      | 20                                   | 20                  | -              | -        | 100   | 3       | -    | 0       | 3         | Offline             | PP      |
| 4.     | DC     | 703004  | Decision Modeling  | 50                             | 10                      | 20                                   | 20                  | -              | -        | 100   | 3       | -    | 0       | 3         | Offline             | PP      |
| 5      | DE     | DE2     | Departmental<br>Elective-II  | 50                             | 10                      | 20                                   | 20                  | -              | -        | 100   | 3       |      | 0       | 3         | Offline             | PP      |
| 6.     | DE     | DE3     | Departmental<br>Elective-III   | 50                             | 10                      | 20                                   | 20                  | -              | -        | 100   | 3       | -    | 0       | 3         | Offline             | PP      |
| 7.     | DE     | DE4     | Departmental<br>Elective-IV  | 50                             | 10                      | 20                                   | 20                  | -              | -        | 100   | 3       | -    | 0       | 3         | Offline             | PP      |
| 8.     | DC     | 70300   | Summer Internship,<br>Case Study Based<br>Minor Project (6-8<br>Weeks) |                                | -                       | -                                    | -                   | 75             | 75       | 150   | -       | -    | . 4     | 4         | -                   | AO      |
|        | Total  |         |  |                                | 700202                  | 140                                  | 140                 | 75             | 75       | 850   | 2       | 1    | - 4     | 4 25      |                     | -       |
| 9.     | MAC    | MC700   | 3 Entrepreneurship &   | 50                             | 10                      | 20                                   | 20                  | -              | -        | 100   |         | 2    | -       |           | Blend               | ed MCC  |

\*MAC: Mandatory Audit Course will be compulsory to pass which will be a mandate to award the final degree.

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Master of Business Administration (MBA) (2 Year Program) (Semester –IV) For batch admitted in Academic Session 2022-23

<u>Tentative Scheme of Examination</u>

| S. No. |          |         | Subject Name  | Maximum Marks Allotted   |                         |                  |                        |          |                       |       | Con               |   |    |         |                     |         |
|--------|----------|---------|---|--------------------------|-------------------------|------------------|------------------------|----------|-----------------------|-------|-------------------|---|----|---------|---------------------|---------|
|        | Course   | Subject |   | Theory Slot              |                         |                  | Practical Slot         |          |                       | Total | Hours per<br>week |   |    | Total   | Mode of<br>Teaching | Mode of |
|        | Category | Code    |   | End Term Evaluation Cont |                         | Continuou        | ontinuous Evaluation C |          | Continuous Evaluation |       |                   |   |    | Credits |                     | Exam.   |
|        |          |         |   | End Sem<br>Assessment    | Personality<br>Overview | Mid Sem.<br>Exam | Quiz/<br>Assignment    | Internal | External              |       | L                 | Т | Р  |         |                     |         |
| 1.     | DE.      | DES     | Departmental<br>Elective-V  | 75                       | -                       | -                | 25                     |          | -                     | 100   | 3                 | - | -  | 3       | Online              | мсо     |
| 2.     | DE*      | DE6     | Departmental<br>Elective-VI   | 75                       | -                       |                  | 25                     | -        | -                     | 100   | 3                 | - | -  | 3       | Online              | MCQ     |
| 3.     | DC       | 704003  | **Summer<br>Internship/ Case<br>Study Based Major<br>Project (18-24<br>Weeks) | -                        | -                       | -                | -                      | 200      | 200                   | 400   | -                 | - | 12 | 12      | -                   | AO      |
| Total  |          |         |   | 150                      | -                       | -                | 50                     | 200      | 200                   | 600   | 6                 | - | 12 | 18      | -                   | -       |

DE (MOOC) will run through SWAYAM / NPTEL /MOOC/ COURSERA based learning platform (with credit transfer facility, MOOC course will be treated as thecourse of open nature and the pool of courses will be decided by the department/BoS.

\*\*Students can get attached with any reputed organization for Major Project or to work upon any real time Business problem. Students can go for internship for full semester or can join company early as intern after placement.

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M.I.T.S GWALIOR A James A



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Annexure- 2

#### \*LIST OF DEPARTMENTAL ELECTIVES (DEs)

| 5 | Business<br>Analytics                    | Finance & Accounting                          | Human<br>Resource                       | Information<br>Technology           | Marketing                               | Production & Operations         |
|---|--|---|---|-------------------------------------|---|---------------------------------|
|   | Design Thinking                          | Financial<br>Institutions and<br>Markets      | Leadership &<br>Team<br>Effectiveness   | Decision Support<br>System          | Consumer<br>Behaviour                   | Total Quality<br>Management     |
| 3 | Quantitative<br>Methods in<br>Management | Corporate Tax<br>and Planning                 | e-HRM                                   | Data Mining & Business Intelligence | Service<br>Marketing                    | Supply Chain<br>Management      |
| 3 | Artificial<br>Intelligence               | Management of<br>Commercial<br>Banking        | Industrial<br>Relations<br>&Labour Law  | Strategy for<br>Internet Economy    | Product & Brand<br>Management           | Service Operation<br>Management |
| • | Big Data Analytics                       | Working Capital<br>Management                 | Managing<br>Human Capital               | Strategic<br>Management for<br>IS   | Digital Marketing                       | Operations<br>Strategy          |
| 5 | MCDM<br>Techniques Using<br>R            | Financial<br>Derivatives & Risk<br>Management | Managing<br>Change in<br>Organization   | E-Business                          | Sales and<br>Distribution<br>Management | Management of Inventory Systems |
| 6 | Decision making<br>with spreadsheet      | Investment Analysis & Portfolio Management    | Talent<br>Acquisition and<br>Management | IT Consulting                       | Retail<br>Management                    | Six Sigma                       |

\*The list is tentative and subject to change as and when needed depending on the availability onSWAYAM / NPTEL /MOOC/ COURSERA based learning platform and/or the industrial demand / current practices.

